

UNION PACIFIC IN KANSAS



BUILDING AMERICA®

2019 FAST FACTS

Miles of Track	2,199
Annual Payroll.....	\$110.5 million
In-State Purchases	\$230 million
Capital Investment	\$102 million
Community Giving	\$184,000
Employees	1,054
U.S. Jobs Supported*	9,486

*Each American freight rail job supports 9 jobs elsewhere in the U.S. economy. (Association of American Railroads)



RAIL CARS ORIGINATED IN KANSAS

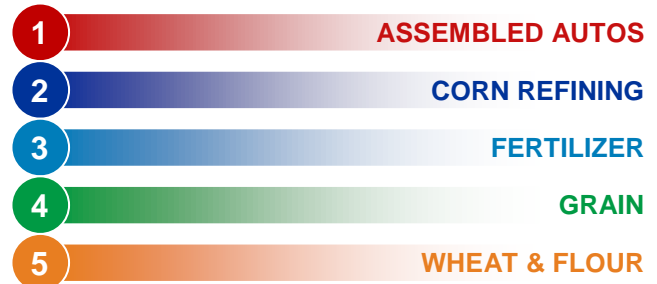
2015.....	126,883
2016.....	150,256
2017.....	148,941
2018.....	131,590
2019.....	143,471

RAIL CARS TERMINATED IN KANSAS

2015.....	135,694
2016.....	110,761
2017.....	103,798
2018.....	105,553
2019.....	91,151

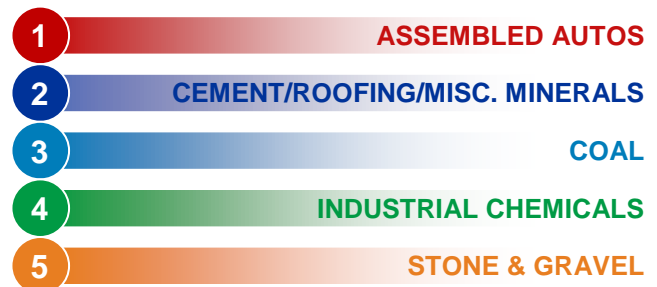
TOP FIVE COMMODITIES SHIPPED

2019 BY VOLUME



TOP FIVE COMMODITIES RECEIVED

2019 BY VOLUME



UNION PACIFIC: DRIVING KANSAS GROWTH

With a long, storied railroad history and 2,199 miles of Union Pacific track in active service, Kansas is a nucleus for rail transportation in America. Customers from a variety of industries enjoy the benefits of freight rail, and Union Pacific is continuously looking for opportunities to help businesses grow.

A Kansas rail map shows the important position the state holds in Union Pacific's overall network. In the northeast, a piece of a transcontinental corridor passes through Topeka and Kansas City and can see as many as 60 trains per day. Running north-south through Kansas City are important rail lines connecting the Midwest with the Gulf of Mexico ports in Texas and Louisiana.

As the rail lines extend throughout the state, Union Pacific serves a variety of customers by bringing in raw materials and supplies and exporting goods. Grain is a primary commodity as Kansas farmers move their crops to market. Coal trains are also a frequent sight, as they are necessary to fuel power plants in the state. Union Pacific proudly

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serves the logistical and transport needs of the U.S. Army at Fort Riley.

Union Pacific invests private capital to maintain and improve its extensive infrastructure in Kansas, including more than \$485 million from 2015-2019.

INNOVATIVE SOLUTIONS

Union Pacific's rails are technological runways enhanced with GPS, specialized sensors and, in some areas, Positive Train Control (PTC). PTC is an advanced system designed to automatically stop a train before certain incidents occur, such as train-to-train collisions and derailments caused by excessive speed or movement through misaligned track switches. PTC is installed on 100% of required Union Pacific rail lines; implementation efforts continue to ensure interoperability with other freight and passenger railroads operating on our tracks by the end of 2020.

Serving Kansas is a network of light-density, grain-gathering branch lines. Union Pacific partners with local short-line railroads as they have leased or purchased these lines. This program is a solution that developed to utilize existing infrastructure and maintain valuable rural rail service. Farmers and producers across the state continue to have cost-effective access to long distance markets.

SERVING MORE THAN JUST CUSTOMERS

The benefits of Union Pacific's world-class franchise extend beyond its customers. Freight trains generate a carbon footprint that is an average of 75% less than trucks. Each train can carry the equivalent cargo of approximately 300 trucks.

Union Pacific proudly supports Kansas nonprofit organizations through its Community Ties Giving Program. In 2019, Union Pacific donated \$184,000 to Kansas charitable organizations, such as the Eisenhower Foundation, Kansas Chamber of Commerce, and Wildwood Outdoor Education Center. Grants are awarded to programs meeting one of Union Pacific's philanthropic objectives: helping communities prevent and prepare for accidents and emergencies; fostering skills development for family-supporting jobs; and creating vibrant community spaces.

AMERICA'S PREMIER RAILROAD

One of America's most recognized companies, Union Pacific Railroad (NYSE: UNP) connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2010-2019, Union Pacific invested approximately \$35 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes its Bulk, Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its roughly 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

CONTACT US

24-Hour Emergency Hotline – Response Management:
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Community Contacts:
www.up.com/aboutup/community/community_contacts

Media Contacts:
www.up.com/media/contacts